

EXTENSION SERVICE
U. S. DEPT. AGR.

Reserve

SUGGESTIVE OUTLINE FOR DISCUSSION OF HOW A FARM FAMILY MAY USE
ECONOMIC INFORMATION TO BETTER ITS LEVEL OF LIVING

Reserve

- I. What is the farm family like?
- II. What does it want to be like?
- III. What can this family do to be more like it wants to be?

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I. What is the farm family like?

A. General information.

1. Composition of family, number and ages of children, and number of children in school.
 2. Social status of family, membership in church and other organizations.
 3. Location of home, distance from school and business center.
- B. What is the present level of living of the family?

1. Does it own or rent?
2. What is the size of the farm?
3. What are the principal crops?
4. What does it raise on the farm for home use?
5. How long has it lived here and has it moved much from place to place?
6. Does it have a telephone, a radio, a car?
7. What is the estimated net income of the family?
8. Is the land good or poor, and is there any indication of unwise use of land?
9. Is there any indication of lack of adequate credit?
10. Is there indication of burdensome debt?
11. What are the spending habits of the family?
12. Does the family seem to make unwise expenditures or indulge in piecemeal spending? What is the evidence?
13. Does the family consider major expenditures in the light of the total year's expenditures and total family expenditures? What is the evidence?
14. What about the managerial ability of the family?
15. Is there family cooperation?
16. Is there appreciation of advantages of home production of food and feed?
17. What is the general condition of the home and grounds?
18. What is the extent of equipment in the home?

II. What does this family want to be like?

- A. Does the family want to increase its income--both nonmoney and money?
- B. Does the family want to make better use of its resources -- money, land, time, energy, etc.?
- C. What are some present desires of the family?
- D. What are some future goals of the family?

III. What can this family do to be more like it wants to be?

- A. Could this family plan to make better use of its resources?
 - 1. What evidences or indications are there of the need to do this?
 - 2. What would you suggest that this family can do to make better use of its resources and increase its real income? (Be sure that solutions are practical and attainable).
- B. What economic information of the type discussed in this and other outlook conferences would help this family to increase its income or to make better use of its resources?
- C. What adjustments would you suggest that this family might make?